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**JOB TITLE:** Lead Salesperson – Motor Racing Industry

**JOB TYPE:** Fulltime

**LOCATION:** 209 Pallas St, Maryborough, 4650 Queensland

**MAIN DUTIES/RESPONSIBILITIES:**

• Selling products, goods and services with exceptional customer service

• Trackside weekend sales

• Submitting and processing customer orders

• Overseeing dispatch staff

• Planning sales strategies and new sales avenues

• Working to key performance indicators (KPIs) and sales targets

• Attending conferences and trade shows

• Ensuring a safe, clean environmentally friendly workplace

**SKILLS & EXPERIENCE**

**Qualifications and Skills**

• Strong communication skills, both written and verbal

• Excellent customer service skills

• Relationship management skills

• In-depth knowledge of the company’s products or services

• Effective time management skills and an ability to prioritise tasks while working without supervision

• Proficiency in the use of CRM (customer resource management) programs as well as Microsoft Office suite

• A driver’s license and access to a vehicle

• Experience or the willingness to gain skills in Warehousing and/or Graphic Design